# mkay

Your success is our success

# TVS Motor

Refer to important disclosures at the end of this report

# Volume upcycle, market share gains to drive growth; Buy

**CMP** Rs 868 as of (July 28, 2022)

**Target Price** Rs 1,000 (A)

Rating BUY (■) **Upside** 15.3 %

- Q1 EBITDA grew by 8% qoq (3-yr CAGR: 19%) to Rs6bn, slightly above estimates. EBITDA margin has sustained around 10% for the last four quarters despite cost pressures and supply constraints, thanks to improving mix and cost savings. Revenue grew by 9% gog (3-yr CAGR: 10%) to Rs60bn, broadly in line with our estimates.
- We retain our view of a turnaround in the domestic 2W industry, and TVSL should gain share due to its lower exposure to entry-level motorcycles. Volume performance should be supported by the reopening of offices/educational institutions, better finance availability, pick-up in rural sales and a favorable base effect.
- Led by a recovery in domestic 2W volumes (14% CAGR), we expect a 12% CAGR in total volumes over FY22-24E. TVSL is aggressively focusing on the EV space, with multiple launches lined up in 2Ws/3Ws in the next two years, R&D collaboration with BMW and investment in electric bike maker Ultraviolette.
- We increase FY23/24E EPS by 5%/3% to Rs29.1/Rs36.5 due to an increase in margin assumptions and Other income. Retain Buy with a TP of Rs1,000 (Rs950 earlier), based on 25x Sep'24E EPS (Jun'24E earlier) and the value of TVS credit services at Rs27/share.

EBITDA slightly above estimates: Revenue grew by 9% gog to Rs60.1bn (est.: Rs59bn), broadly in line with estimates. Volumes grew by 6% and realization grew by 3%. EBITDA grew by 8% to Rs6bn, slightly above estimates. EBITDA margin declined by 10bps to 10%. Gross margin was higher by 5bp. The company has indicated that commodity inflation impact stood at ~200bps in Q1, and further hit is expected in Q2FY23, and a reduction is likely from Q3FY23. Other income increased to Rs222mn, mainly due to the stake sale in Intellicar Telematics. Accordingly, PAT grew by 17% to Rs3.2bn (est.: Rs2.95bn), above estimates owing to higher Other income. During the quarter, investments stood at Rs396mn toward TVS Motor (Singapore) and Rs1.14bn to acquire a 1.81% stake in Roppen Transportation Services (Rapido).

EV focus continues: TVSL has lined up a series of launches in 5-25KW categories in the next two years, targeted at segments such as premium scooters, high-performance sporty motorcycles, commuter space, delivery market and 3Ws. It expects to increase production from ~4,500 units in Jun'22 to 10,000 units, and then to 25,000 units in the coming months. It sells iQube electric scooters in 85 cities and is planning to make the model available across the country. It is also evaluating a stake sale in the E-mobility subsidiary.

Retain Buy with a TP of Rs1,000. Our positive stance is underpinned by: 1) expectations of a cyclical upturn in domestic 2Ws and positive growth in exports; 2) market share gains in domestic and overseas markets; and 3) margin expansion emanating from rising economies of scale, commodity deflation and cost-cutting measures. Key downside risks: lower-thanexpected demand in key geographies, increase in competitive intensity, failure of new products, further increase in commodity prices and adverse currency rates.

Please see our sector model portfolio (Emkay Alpha Portfolio): Automobiles & Auto Ancillaries (Page 8)

#### Financial Snapshot (Standalone)

(Rs mn)	FY21	FY22	FY23E	FY24E	FY25E	Source: Bloomberg
Revenue	167,505	207,905	243,488	277,245	308,356	This report is solely pro- following person(s) are r
EBITDA	14,286	19,617	26,021	31,299	35,269	production of the recom-
EBITDA Margin (%)	8.5	9.4	10.7	11.3	11.4	Raghunandhan N I
APAT	6,120	9,237	13,812	17,331	19,849	raghunandhan.nl@e +91 22 6624 2428
EPS (Rs)	12.9	19.4	29.1	36.5	41.8	+91 22 0024 2420
EPS (% chg)	(0.9)	50.9	49.5	25.5	14.5	Mumuksh Mandles
ROE (%)	15.7	20.5	26.0	27.1	25.8	mumuksh.mandlesh
P/E (x)	67.3	44.6	29.8	23.8	20.8	+91 22 6612 1334
EV/EBITDA (x)	29.0	21.7	16.3	13.3	11.6	Bhargava Perni
P/BV (x)	9.9	8.5	7.1	5.9	4.9	bhargava.perni@en
Source: Company, Emkay Re	esearcleam.emka	ay@whitemarqu	uesolutions.con	n use and down	loaded at 09/0	6/2022 22 6624 2429

Change in Estimates	
EPS Chg FY23E/FY24E (%)	4.8/2.9
Target Price change (%)	5.3
Target Period (Months)	12
Previous Reco	BUY
Emkay ve Conconcue	

**EPS Estimates** 

#### Emkay vs Consensus

	FY23E	FY24E
Emkay	29.1	36.5
Consensus	27.7	34.4
Mean Consensus TP (12	?M)	Rs 801
Stock Details		
Bloomberg Code		TVSL IN
Face Value (Rs)		1
Shares outstanding (mn)		475
52 Week H/L		899 / 495
M Cap (Rs bn/USD bn)		412 / 5.17
Daily Avg Volume (nos.)		1,888,771
Daily Avg Turnover (US\$	mn)	17.8

Shareholding Pattern Jun '22	
Promoters	50.8%
Fils	9.9%
DIIs	30.7%
Public and Others	8.6%

Price Performance										
(%)	1M	3M	6M	12M						
Absolute	6	27	44	51						
Rel. to Nifty	(1)	30	46	40						

#### Relative price chart



This report is solely produced by Emkay Global. The following person(s) are responsible for the production of the recommendation:

#### Raghunandhan N L

raghunandhan.nl@emkayglobal.com +91 22 6624 2428

## Mumuksh Mandlesha

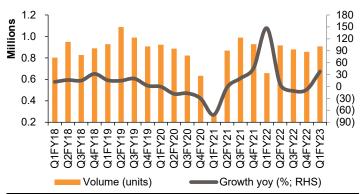
mumuksh.mandlesha@emkayglobal.com +91 22 6612 1334

## Bhargava Perni

bhargava.perni@emkayglobal.com

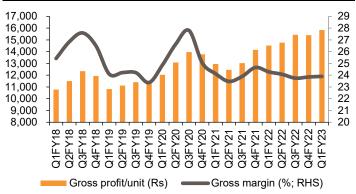
# **Story in Charts**

Exhibit 1: Q1 volume grew by 6% qoq to 906,791 units. Expect volume to see 12% CAGR over FY22-24E



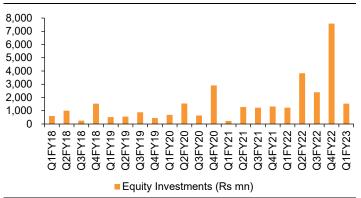
Source: Company, Emkay Research

Exhibit 3: Gross margin was higher by 5bps. TVS has indicated that commodity inflation impact stood at ~200bps, and further hit is expected in Q2FY23, and reduction is likely from Q3FY23.



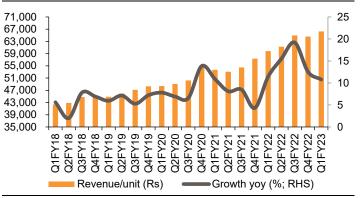
Source: Company, Emkay Research

Exhibit 5: Investment in subsidiaries/associates stood at Rs1.5bn



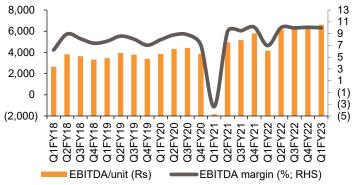
Source: Company, Emkay Research

Exhibit 2: Revenue/unit grew by 3% to Rs66,263



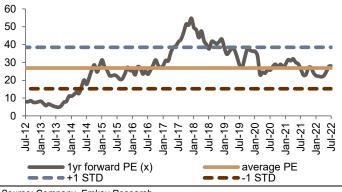
Source: Company, Emkay Research

Exhibit 4: EBITDA margin stood at 10%, slightly above estimates due to higher-than-expected gross margin



Source: Company, Emkay Research

Exhibit 6: One-year forward P/E (average at 27x, +1 sd at 38x, -1 sd at 15x)



Source: Company, Emkay Research

# **Earnings Call Highlights**

- Domestic demand is positive in both urban and rural markets. The reopening of offices/educational institutions is helping demand. Normal monsoon and better crop prices should support sentiments in rural areas. Q2FY23 volumes should be better than Q1FY23, owing to improving chip supplies. The company expects market share gains in FY23.
- Exports have grown 14% qoq to Rs21.74bn. Exports share in revenue has increased to 37% from 34% in Q4FY22. Export growth should be positive in FY23, supported by market share gains. Certain markets have challenges in the form of forex availability, adverse currency movement and high inflation.
- EVs: 1) E-scooter iQube is available in 85 cities and has an order book of 20,000 units, 2) Production was ~4,500 units in Jun'22, which should increase to 10,000 units, and then to 25,000 units in the coming months, 3) New products in 5-25KW in 2W/3W categories will be launched within the next two years and 4) E-mobility subsidiary stake sale is being evaluated.
- Commodity inflation impact stood at 200bps in Q1FY23 and further hit is expected in Q2FY23, and then some reduction is likely from Q3FY23.
- The focus on cost savings continues in areas of material and fixed costs.
- Spare-part revenues were at Rs6.2bn vs. Rs6.1bn in Q4FY22.
- USD-INR realization stood at Rs76.5/USD vs. Rs76/USD in Q4FY22.
- Other income increased to Rs222mn, mainly due to the stake sale in Intellicar Telematics.
- Channel inventory levels are at 25-30 days. Stocks are low for models such as Apache and Raider.
- FY23 capex is expected at Rs7.5bn and investments at Rs3-4bn, mainly toward TVS Credit, Norton and Rapido.
- TVS Credit: The book size has reached Rs154bn, GNPA stands at 3.1% and PBT was at Rs1.1bn. Collections are better than pre-Covid levels.

Exhibit 7: Volume assumptions

	FY20	FY21	FY22	FY23E	FY24E	FY25E	FY22-24E CAGR (%)
Sales volume (units)							
Motorcycles	755,391	627,656	707,563	773,420	879,130	953,997	11%
Scooters	1,018,427	919,325	866,851	1,069,911	1,268,083	1,404,108	21%
Mopeds	636,940	617,247	473,150	492,076	521,601	552,897	5%
3Ws	11,934	8,266	8,823	13,697	16,573	19,059	37%
Total Domestic	2,422,692	2,172,494	2,056,387	2,349,104	2,685,386	2,930,061	14%
Exports	840,768	879,369	1,253,191	1,324,626	1,432,315	1,561,224	7%
Total volume	3,263,460	3,051,863	3,309,578	3,673,730	4,117,702	4,491,285	12%
YoY %							
Motorcycles	(25.6)	(16.9)	12.7	9.3	13.7	8.5	
Scooters	(18.0)	(9.7)	(5.7)	23.4	18.5	10.7	
Mopeds	(27.6)	(3.1)	(23.3)	4.0	6.0	6.0	
3Ws	(28.6)	(30.7)	6.7	55.2	21.0	15.0	
Total Domestic	(23.2)	(10.3)	(5.3)	14.2	14.3	9.1	
Exports	10.4	4.6	42.5	5.7	8.1	9.0	
Total volume	(16.6)	(6.5)	8.4	11.0	12.1	9.1	
Realization (Rs/unit)	50,327	54,886	62,819	66,278	67,330	68,657	4%
YoY%	8.2	9.1	14.5	5.5	1.6	2.0	
Revenue (Rs mn)	164,233	167,505	207,905	243,488	277,245	308,356	15%
YoY%	(9.8)	2.0	24.1	17.1	13.9	11.2	

Source: Company, Emkay Research

This report is intended for team.emkay@whitemarquesolutions.com use and downloaded at 09/06/2022 02:13 PM

# **Exhibit 8: Changes in estimates**

		FY2	3E	FY24E				FY25E				
(Rs mn)	Earlier	Revised	% Change	% YoY	Earlier	Revised	% Change	% YoY	Earlier	Revised	% Change	% YoY
Volumes (Units)	3,673,730	3,673,730	-	11.0	4,117,702	4,117,702	-	12.1	4,491,285	4,491,285	-	9.1
Sales	240,362	243,488	1.3	17.1	273,637	277,245	1.3	13.9	304,340	308,356	1.3	11.2
EBITDA	25,518	26,021	2.0	32.6	30,525	31,299	2.5	20.3	34,438	35,269	2.4	12.7
Margin (%)	10.6	10.7	7 bps	125 bps	11.2	11.3	13 bps	60 bps	11.3	11.4	12 bps	15 bps
Net Profit	13,176	13,812	4.8	49.5	16,841	17,331	2.9	25.5	19,441	19,849	2.1	14.5
EPS (Rs)	27.7	29.1	4.8	49.5	35.4	36.5	2.9	25.5	40.9	41.8	2.1	14.5

Source: Company, Emkay Research

# Exhibit 9: Actual vs. Estimates (Q1FY23)

(Rs mn)	Actual	Esti	imates	% Va	riation	Comment
(KS IIIII)	Actual	Emkay	Consensus	Emkay	Consensus	Comment
Total Revenue	60,087	59,015	58,943	1.8	1.9	Broadly in line with estimates
EBITDA	5,995	5,812	5,939	3.1	0.9	Slightly above estimates owing to higher-than-expected gross margin
EBITDA Margin (%)	10.0	9.8	10.1	13 bps	(10) bps	
Adjusted net profit	3,205	2,949	3,038	8.7	5.5	Above estimates due to higher EBITDA and other income

Source: Bloomberg, Company, Emkay Research

# **Exhibit 10: Quarterly financial summary**

Rs mn	Q1FY22	Q2FY22	Q3FY22	Q4FY22	Q1FY23	YoY (%)	QoQ (%)
Revenue	39,344	56,194	57,064	55,303	60,087	52.7	8.7
Expenditure	36,606	50,565	51,382	49,735	54,093	47.8	8.8
as % of sales	93.0	90.0	90.0	89.9	90.0		
Consumption of RM	29,790	42,665	43,512	42,115	45,728	53.5	8.6
as % of sales	75.7	75.9	76.3	76.2	76.1		
Employee Cost	2,609	2,957	2,957	2,841	3,209	23.0	13.0
as % of sales	6.6	5.3	5.2	5.1	5.3		
Other expenditure	4,207	4,943	4,912	4,780	5,156	22.5	7.9
as % of sales	10.7	8.8	8.6	8.6	8.6		
EBITDA	2,738	5,629	5,683	5,568	5,995	119.0	7.7
Depreciation	1,431	1,544	1,546	1,593	1,520	6.3	(4.6)
EBIT	1,307	4,084	4,136	3,975	4,474	242.3	12.6
Other Income	16	35	57	82	222	1,296.9	171.5
Interest	300	350	279	330	376	25.3	13.8
РВТ	1,023	3,769	3,915	3,727	4,321	322.2	15.9
Total Tax	190	993	1,031	982	1,115	486.3	13.6
Adjusted PAT	833	2,776	2,883	2,745	3,205	284.8	16.8
Extra ordinary items	(302)	-	-	-	-		
Reported PAT	531	2,776	2,883	2,745	3,205	503.1	16.8
Adjusted EPS (Rs)	1.75	5.84	6.07	5.78	6.75	284.8	16.8

Margins (%)						(bps)	(bps)
EBIDTA	7.0	10.0	10.0	10.1	10.0	302	(9)
EBIT	3.3	7.3	7.2	7.2	7.4	412	26
EBT	2.6	6.7	6.9	6.7	7.2	459	45
PAT	2.1	4.9	5.1	5.0	5.3	322	37
Effective Tax rate	18.6	26.3	26.3	26.3	25.8	722	(53)

Source: Company, Emkay Research

# **Key Financials (Standalone)**

# **Income Statement**

Y/E Mar (Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
Revenue	167,505	207,905	243,488	277,245	308,356
Expenditure	153,220	188,288	217,466	245,945	273,088
EBITDA	14,286	19,617	26,021	31,299	35,269
Depreciation	4,937	6,114	6,474	7,222	8,076
EBIT	9,349	13,503	19,547	24,078	27,193
Other Income	330	190	381	245	262
Interest expenses	1,416	1,259	1,512	1,215	989
PBT	8,262	12,434	18,416	23,107	26,465
Tax	2,142	3,197	4,604	5,777	6,616
Extraordinary Items	0	(302)	0	0	0
Minority Int./Income from Assoc.	0	0	0	0	0
Reported Net Income	6,120	8,936	13,812	17,331	19,849
Adjusted PAT	6,120	9,237	13,812	17,331	19,849

# **Balance Sheet**

Y/E Mar (Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
Equity share capital	475	475	475	475	475
Reserves & surplus	41,234	47,745	57,414	69,545	83,440
Net worth	41,710	48,220	57,889	70,020	83,915
Minority Interest	0	0	0	0	0
Loan Funds	11,772	19,040	16,541	12,058	11,213
Net deferred tax liability	1,955	1,979	2,016	2,062	2,115
Total Liabilities	55,436	69,239	76,446	84,140	97,242
Net block	30,104	33,066	36,837	37,515	37,439
Investment	33,145	47,160	52,160	57,160	69,160
Current Assets	35,939	34,007	39,562	45,113	50,181
Cash & bank balance	9,298	4,013	4,435	5,116	5,696
Other Current Assets	4,910	7,560	8,854	10,081	11,213
<b>Current liabilities &amp; Provision</b>	46,539	49,238	53,613	57,248	61,138
Net current assets	(10,600)	(15,232)	(14,051)	(12,135)	(10,957)
Misc. exp	0	0	0	0	0
Total Assets	55,436	69,239	76,446	84,140	97,242

# **Cash Flow**

Y/E Mar (Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
PBT (Ex-Other income) (NI+Dep)	7,933	11,942	18,035	22,862	26,204
Other Non-Cash items	0	0	0	0	0
Chg in working cap	12,918	(962)	(1,142)	(1,588)	(913)
Operating Cashflow	25,279	14,786	18,334	23,278	27,351
Capital expenditure	(5,557)	(7,279)	(7,500)	(8,000)	(8,000)
Free Cash Flow	19,722	7,507	10,834	15,278	19,351
Investments	(3,956)	(14,240)	(5,000)	(5,000)	(12,000)
Other Investing Cash Flow	307	109	0	0	0
Investing Cashflow	(8,876)	(21,221)	(12,119)	(12,755)	(19,738)
Equity Capital Raised	0	0	0	0	0
Loans Taken / (Repaid)	(9,615)	4,813	(2,499)	(4,484)	(844)
Dividend paid (incl tax)	(998)	(1,904)	(4,144)	(5,199)	(5,955)
Other Financing Cash Flow	446	(529)	2,362	1,056	756
Financing Cashflow	(11,296)	1,150	(5,793)	(9,843)	(7,033)
Net chg in cash	5,106	(5,285)	422	681	580
Opening cash position	4,192	9,298	4,013	4,435	5,116
Closing cash position	9,298	4,013	4,435	5,116	5,696
Source: Company, Emkay Research					

Source: Company, Emkay Research

This report is intended for team.emkay@whitemarquesolutions.com use and downloaded at 09/06/2022 02:13 PM

# **Key Ratios**

Profitability (%)	FY21	FY22	FY23E	FY24E	FY25E
EBITDA Margin	8.5	9.4	10.7	11.3	11.4
EBIT Margin	5.6	6.5	8.0	8.7	8.8
Effective Tax Rate	25.9	25.7	25.0	25.0	25.0
Net Margin	3.7	4.4	5.7	6.3	6.4
ROCE	12.8	16.5	20.5	22.7	22.7
ROE	15.7	20.5	26.0	27.1	25.8
RoIC	39.5	83.5	91.1	93.5	99.4

Per Share Data (Rs)	FY21	FY22	FY23E	FY24E	FY25E
EPS	12.9	19.4	29.1	36.5	41.8
CEPS	23.3	32.3	42.7	51.7	58.8
BVPS	87.8	101.5	121.8	147.4	176.6
DPS	3.5	3.8	8.7	10.9	12.5

Valuations (x)	FY21	FY22	FY23E	FY24E	FY25E
PER	67.3	44.6	29.8	23.8	20.8
P/CEPS	37.3	26.9	20.3	16.8	14.8
P/BV	9.9	8.5	7.1	5.9	4.9
EV / Sales	2.5	2.0	1.7	1.5	1.3
EV / EBITDA	29.0	21.7	16.3	13.3	11.6
Dividend Yield (%)	0.4	0.4	1.0	1.3	1.4

Gearing Ratio (x)	FY21	FY22	FY23E	FY24E	FY25E
Net Debt/ Equity	0.1	0.3	0.2	0.1	0.0
Net Debt/EBIDTA	0.2	0.7	0.4	0.2	(0.1)
Working Cap Cycle (days)	(43.4)	(33.8)	(27.7)	(22.7)	(19.7)

Growth (%)	FY21	FY22	FY23E	FY24E	FY25E
Revenue	2.0	24.1	17.1	13.9	11.2
EBITDA	6.1	37.3	32.6	20.3	12.7
EBIT	9.1	44.4	44.8	23.2	12.9
PAT	3.3	46.0	54.6	25.5	14.5

Quarterly (Rs mn)	Q1FY22	Q2FY22	Q3FY22	Q4FY22	Q1FY23
Revenue	39,344	56,194	57,064	55,303	60,087
EBITDA	2,738	5,629	5,683	5,568	5,995
EBITDA Margin (%)	7.0	10.0	10.0	10.1	10.0
PAT	833	2,776	2,883	2,745	3,205
EPS (Rs)	1.8	5.8	6.1	5.8	6.7

Source: Company, Emkay Research

Shareholding Pattern (%)	Jun-21	Sep-21	Dec-21	Mar-22	Jun-22
Promoters	52.3	52.3	52.3	50.8	50.8
FIIs	14.0	12.8	12.9	12.0	9.9
DIIs	24.3	25.2	25.5	28.5	30.7
Public and Others	9.5	9.8	9.4	8.7	8.6

Source: Capitaline

# RECOMMENDATION HISTORY TABLE

Date	Closing Price	TP	Period (months)	Rating	Analyst
10-Jul-22	839	950	12m	Buy	Raghunandhan NL
05-May-22	631	770	12m	Buy	Raghunandhan NL
06-Apr-22	648	740	12m	Buy	Raghunandhan NL
24-Feb-22	619	800	12m	Buy	Raghunandhan NL
08-Feb-22	657	800	12m	Buy	Raghunandhan NL
21-Oct-21	577	800	12m	Buy	Raghunandhan NL
29-Jul-21	562	780	12m	Buy	Raghunandhan NL
16-Jul-21	612	730	12m	Buy	Raghunandhan NL
02-Jul-21	612	730	12m	Buy	Raghunandhan NL
18-Jun-21	610	730	12m	Buy	Raghunandhan NL
01-Jun-21	613	730	12m	Buy	Raghunandhan NL
30-May-21	620	730	12m	Buy	Raghunandhan NL
28-Apr-21	646	730	12m	Buy	Raghunandhan NL
29-Jan-21	561	570	12m	Hold	Raghunandhan NL
30-Oct-20	456	398	12m	Sell	Raghunandhan NL
11-Oct-20	472	373	12m	Sell	Raghunandhan NL
28-Sep-20	471	373	12m	Sell	Raghunandhan NL
15-Sep-20	455	373	12m	Sell	Raghunandhan NL
28-Aug-20	450	331	12m	Sell	Raghunandhan NL
30-Jul-20	402	331	12m	Sell	Raghunandhan NL
29-Jun-20	378	296	12m	Sell	Raghunandhan NL
28-May-20	333	296	12m	Sell	Raghunandhan NL
04-May-20	310	291	12m	Sell	Raghunandhan NL
13-Apr-20	290	291	12m	Sell	Raghunandhan NL
27-Feb-20	440	390	12m	Sell	Raghunandhan NL
04-Feb-20	455	390	12m	Sell	Raghunandhan NL
30-Jan-20	470	340	12m	Sell	Raghunandhan NL
27-Dec-19	465	340	12m	Sell	Raghunandhan NL
27-Nov-19	472	340	12m	Sell	Raghunandhan NL
01-Nov-19	469	340	12m	Sell	Raghunandhan NL
30-Oct-19	495	340	12m	Sell	Raghunandhan NL
17-Oct-19	440	340	12m	Sell	Raghunandhan NL
01-Oct-19	420	340	12m	Sell	Raghunandhan NL
26-Sep-19	418	340	12m	Sell	Raghunandhan NL
23-Sep-19	432	340	12m	Sell	Raghunandhan NL
03-Sep-19	361	331	12m	Sell	Raghunandhan NL
28-Aug-19	360	331	12m	Sell	Raghunandhan NL

28-Aug-19 360 Source: Company, Emkay Research

# RECOMMENDATION HISTORY CHART



Source: Bloomberg, Company, Emkay Research

# Emkay Alpha Portfolio – Automobiles & Auto Ancillaries





Analyst: Raghunandhan NL

#### **Contact Details**

raghunandhan.nl@emkayglobal.com +91 22 6624 2428

#### Sector

Automobiles and Ancillaries

# Analyst bio

Raghu holds an MBA and comes with total 13 years of research experience. His team currently covers 17 stocks in the Indian Automobiles and Ancillaries space.

Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight based on Current NAV	Change vs last published EAP (bps)
Auto & Auto Ancillaries	5.12	5.12	0%	0	100.00	
Amara Raja Batteries	0.00	0.00	NA	0	0.00	0
Apollo Tyres	0.00	0.00	NA	0	0.00	0
Ashok Leyland	0.21	0.22	1%	0	4.24	0
Atul Auto	0.00	0.00	NA	0	0.00	0
Bajaj Auto	0.53	0.40	-25%	-13	7.73	0
Bharat Forge	0.19	0.19	1%	0	3.65	0
Eicher Motors	0.43	0.44	0%	0	8.51	0
Escorts	0.00	0.02	NA	2	0.37	0
Exide Industries	0.00	0.00	NA	0	0.00	0
Hero Motocorp	0.37	0.39	3%	1	7.53	0
Mahindra & Mahindra	1.12	1.11	0%	0	21.76	0
Maruti Suzuki India	1.16	1.20	3%	3	23.44	0
Minda Industries	0.00	0.02	NA	2	0.43	0
Motherson Sumi Wiring India	0.00	0.02	NA	2	0.43	0
Samvardhana Motherson International	0.00	0.00	NA	0	0.00	0
Tata Motors	0.80	0.81	2%	1	15.85	0
Tata Motors DVR*	0.11	0.12	10%	1	2.27	0
TVS Motor	0.20	0.19	-2%	0	3.79	0
Cash	0.00	0.00	NA	0	0.0	0

Source: Emkay Research

#### Sector portfolio NAV

	Base					Latest
	1-Apr-19	27-Jul-21	27-Jan-22	27-Apr-22	27-Jun-22	27-Jul-22
EAP - Auto & Auto Ancillaries	100.0	120.3	139.0	133.8	142.0	148.6
BSE200 Neutral Weighted Portfolio (ETF)	100.0	119.7	138.0	133.3	141.7	148.2

<sup>\*</sup>Performance measurement base date 1st April 2019

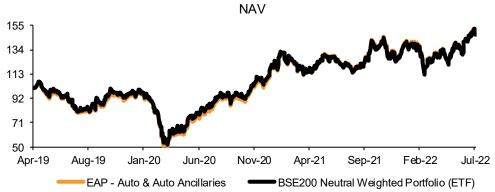
Source: Emkay Research

# Price Performance (%)

	1m	3m	6m	12m
EAP - Auto & Auto Ancillaries	4.7%	11.1%	6.9%	23.6%
BSE200 Neutral Weighted Portfolio (ETF)	4.5%	11.1%	7.4%	23.8%

Source: Emkay Research

# NAV chart



Source: Emkay Research

Please see our model portfolio (Emkay Alpha Portfolio): <u>Nifty</u> Please see our model portfolio (Emkay Alpha Portfolio): <u>SMID</u>

"Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals"

This report is intended for team.emkay@whitemarquesolutions.com use and downloaded at 09/06/2022 02:13 PM

<sup>■</sup> High Conviction/Strong Over Weight ■ High Conviction/Strong Under Weight

# **Emkay Rating Distribution**

Ratings	Expected Return within the next 12-18 months.	
BUY	Over 15%	
HOLD	Between -5% to 15%	
SELL	Below -5%	

Completed Date: 29 Jul 2022 01:02:20 (SGT) Dissemination Date: 29 Jul 2022 01:03:20 (SGT)

Sources for all charts and tables are Emkay Research unless otherwise specified.

#### GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of Bombay Stock Exchange Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX). EGFSL along with its subsidiaries offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management, insurance broking and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkavolobal.com

EGFSL is registered as Research Analyst with SEBI bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any stock exchange nor its activities were suspended by any stock exchange with whom it is registered in last five years, except that NSE had disabled EGFSL from trading on October 05, October 08 and October 09, 2012 for a manifest error resulting into a bonafide erroneous trade on October 05, 2012. However, SEBI and Stock Exchanges have conducted the routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that may be inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject EGFSL or its group companies to any registration or licensing requirement within such jurisdiction. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be used by private customers in United Kingdom. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL. All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its Group Companies. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

- This publication has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research publication relating to any issuer.
- Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets

Disclaimer for U.S. persons only: This research report is a product of Emkay Global Financial Services Limited (Emkay), which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account. This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on the sender. Further, this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors.

#### ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associate does not serve as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate does not have financial interests in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

<sup>1</sup> An associate is defined as (i) the spouse, or any minor child (natural or adopted) or minor step-child, of the analyst; (ii) the trustee of a trust of which the analyst, his spouse, minor child (natural or adopted) or minor step-child, is a beneficiary or discretionary object; or (iii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

#### COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report-:

- 1. EGFSL, its subsidiaries and/or other affiliates do not have a proprietary position in the securities recommended in this report as of July 28, 2022
- 2. EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Research Report Disclosure of previous investment recommendation produced:
- 3. EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
- 4. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's does not have any material conflict of interest in the securities recommended in this report as of July 28, 2022.
- 5. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the July 28, 2022
- 6. EGFSL, its subsidiaries and/or other affiliates and Research Analyst have not received any compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
- 7. EGFSL, its subsidiaries and/or other affiliates and/or and Research Analyst have not received any compensation or other benefits from securities recommended in this report (subject company) or third party in connection with the research report.
- 8. Securities recommended in this report (Subject Company) has not been client of EGFSL, its subsidiaries and/or other affiliates and/or and Research Analyst during twelve months preceding the July 28, 2022

<sup>&</sup>lt;sup>2</sup> Financial interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

# **RESTRICTIONS ON DISTRIBUTION**

KESTRICTIONS ON L	DISTRIBUTION
General	This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.
Australia	This report is not for distribution into Australia.
Hong Kong	This report is not for distribution into Hong Kong.
Indonesia	This report is being distributed in Indonesia by PT DBS Vickers Sekuritas Indonesia.
Malaysia	This report is not for distribution into Malaysia.
Singapore	This report is distributed in Singapore by DBS Bank Ltd (Company Regn. No. 16800306E) or DBSVS (Company Regn. No. 1860024G) both of which are Exempt Financial Advisers as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. DBS Bank Ltd and/or DBSVS, may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an agreement under Regulation 32C of the financial Advisers Regulations. Singapore recipients should contact DBS Bank Ltd at 6327 2288 for matters arising from, or in connection with the report.
Thailand	This report is being distributed in Thailand by DBS Vickers Securities (Thailand) Co Ltd.
United Kingdom	This report is disseminated in the United Kingdom by DBS Vickers Securities (UK) Ltd, ("DBSVUK"). DBSVUK is authorised and regulated by the Financial Conduct Authority in the United Kingdom.  In respect of the United Kingdom, this report is solely intended for the clients of DBSVUK, its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBSVUK. This communication is directed at persons having professional experience in matters relating to investments. Any investment activity following from this communication will only be engaged in with such persons. Persons who do not have professional experience in matters relating
Dubai International Financial Centre	to investments should not rely on this communication.  This research report is being distributed by DBS Bank Ltd., (DIFC Branch) having its office at units 608-610, 6th Floor, Gate Precinct Building 5, PO Box 506538, Dubai International Financial Centre (DIFC), Dubai, United Arab Emirates. DBS Bank Ltd., (DIFC Branch) is regulated by The Dubai Financial Services Authority. This research report is intended only for professional clients (as defined in the DFSA rulebook) and no other person may act upon it.
United Arab Emirates	This report is provided by DBS Bank Ltd (Company Regn. No. 196800306E) which is an Exempt Financial Adviser as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. This report is for information purposes only and should not be relied upon or acted on by the recipient or considered as a solicitation or inducement to buy or sell any financial product. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situation, or needs of individual clients. You should contact your relationship manager or investment adviser if you need advice on the merits of buying, selling or holding a particular investment. You should note that the information in this report may be out of date and it is not represented or warranted to be accurate, timely or complete. This report or any portion thereof may not be reprinted, sold or redistributed without our written consent.
United States	DBSVUSA did not participate in its preparation. The research analyst(s) named on this report are not registered as research analysts with FINRA and are not associated persons of DBSVUSA. The research analyst(s) are not subject to FINRA Rule 2241 restrictions on analyst compensation, communications with a subject company, public appearances and trading securities held by a research analyst. This report is being distributed in the United States by DBSVUSA, which accepts responsibility for its contents. This report may only be distributed to Major U.S. Institutional Investors (as defined in SEC Rule 15a-6) and to such other institutional investors and qualified persons as DBSVUSA may authorize. Any U.S. person receiving this report who wishes to effect transactions in any securities referred to herein should contact DBSVUSA directly and not its affiliate.
Other jurisdictions	In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

# Emkay Global Financial Services Ltd.

CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com