

# Retail Equity Research HDFC Ltd

**NBFC** 

BSE CODE: 500010 Bloomberg CODE: HDFC:IN

**KEY CHANGES:** 

NSE CODE: HDFC SENSEX: 49,162 BUY

12M Investment period Rating as per Large Cap

CMP Rs. 2,463 TARGET Rs. 2,860 RETURN 16% &

(Closing: 11-05-21)

**RATING** 

**EARNINGS** 

## Positive outlook over long-term

Housing Development Finance Corporation Limited provides housing finance to individuals and corporates in India. HDFC also provides construction finance to real estate developers and provides lease financing.

**TARGET** 

- NII grew moderately at 14.1% YoY with NIM of 2.9%.
- PAT jumped 42.4% due to lower provisioning (-43.5% YoY) and lower operating expenses.
- Deposits reached Rs. 150,131cr (+13.5%YoY) and Advances to Rs. 485,294cr (10.3% YoY).
- Robust pick-up in loan disbursement and healthy collection efficiency of 98%. The outlook over long-term remains positive on the back of welldiversified loan portfolio and adequate liquidity on hand. Hence we remain positive on the stock and maintain our rating to BUY with revised target price of Rs. 2,860 using SOTP Valuation.

#### Stable interest spreads leads to NII growth

For Q4FY21, Net interest income registered a moderate growth of 14.1% YoY to Rs. 4,065cr due to marginal improvement in interest spreads to 2.29% (vs 2.27% in Q4FY20). Profit before provisions and merger effects rose to Rs. 4,532cr (14.4% YoY) for the quarter, aided by lower operating expenses (-11.9% YoY). Additionally, due to lower provisions (-43.6% YoY) of Rs.719cr, PAT jumped 42.4% YoY to Rs. 3,180cr. For FY21, reported NIM stood at 3.5% while Cost to income ratio subsequently lowered to 7.7% for FY2021 (vs. 9.0% for FY2020) due to reduction in non-discretionary spends.

#### Loan disbursements pick up pace, NPAs also on the rise

Loan book was Rs. 485,294cr with 13.2% YoY growth in individual loans and 3.8%YoY in corporate loans. On AUM basis, Loan book stood at Rs. 569,894cr with 92% of AUMs from individual loans. Average loan ticket size saw uptick to Rs. 314,000. Gross Non-Performing Loans (GNPL) rose to 1.98% (vs 1.67% in Q3FY21) with Individual NPL at 0.99% and non-individual at 4.77%. Ratio of expected credit loss to exposure at default remained stable at 2.62% (+6bps QoQ). CARR stood at 22.2% (vs. 20.9% in Q3FY21).

#### **Key Highlights**

- Total write-offs were Rs. 1,372cr for FY2021 while Rs. 4,479cr loan amount, which is 0.8% of the AUM has been restructured (of which 73% were from nonindividual loans).
- Actual provision carry was Rs. 13,025cr as against the Rs. 5,491cr required as per the regulation. COVID-related provisioning was Rs. 844cr as of 31st March '21.
- Exposure at default for Stage-1, Stage-2 and Stage-3 were 91.4%, 6.3% and 2.3% respectively.
- Despite impacts of second wave of COVID, April 2021 loan disbursements have been higher than the total Q1FY20 loan disbursements.

#### **Valuation**

Though we've seen robust pick-up in the loan disbursement and healthy collection efficiency of 98%, we expect growth to decelerate near-term given the lockdown restriction in various states of India. However the outlook over long-term remains positive on the back of well-diversified loan portfolio and adequate liquidity on hand. Hence, we remain positive on the stock and maintain our rating to BUY with revised target price of Rs. 2,860 using SOTP Valuation.

| Company Data             |         |         |            |
|--------------------------|---------|---------|------------|
| Market Cap (cr)          |         | R       | s. 437,123 |
| Outstanding Shares (     | cr)     |         | 177.5      |
| Free Float               |         |         | 100.0%     |
| Dividend Yield           |         |         | 0.9%       |
| 52 week high             |         |         | Rs. 2,895  |
| 52 week low              |         |         | Rs. 1,486  |
| 6m average volume (      | lacs)   |         | 2.9        |
| Beta                     |         |         | 1.2        |
| Face value               |         |         | Rs. 2      |
| Shareholding %           | Q2FY21  | Q3FY21  | Q4FY21     |
| Promoters                | 0.0     | 0.0     | 0.0        |
| FII's                    | 70.0    | 72.0    | 72.8       |
| MFs/Insti                | 18.7    | 17.3    | 16.3       |
| Public                   | 8.5     | 8.0     | 8.1        |
| Others                   | 2.8     | 2.7     | 2.8        |
| Total                    | 100.0   | 100.0   | 100.0      |
| Promoters' pledge        | 0.0     | 0.0     | 0.0        |
| <b>Price Performance</b> | 3 Month | 6 Month | 1 Year     |
| Absolute Return          | -10.7%  | 6.0%    | 48.5%      |
| Absolute Sensex          | -4.6%   | 12.8%   | 55.8%      |
| Relative Return*         | -6.1%   | -6.8%   | -7.3%      |

\*over or under performance to benchmark index



| Standalone (cr)      | FY21A  | FY22E  | FY23E  |
|----------------------|--------|--------|--------|
| Net Interest Income  | 15,172 | 16,815 | 18,535 |
| Growth (%)           | 17.6   | 10.8   | 10.2   |
| NIM (%)              | 2.9    | 3.0    | 3.0    |
| Pre-provision Profit | 17,763 | 19,541 | 20,188 |
| Net Profit           | 12,027 | 13,845 | 14,869 |
| Growth (%)           | (32.3) | 15.1   | 7.4    |
| Adj. EPS             | 67.2   | 77.4   | 83.1   |
| Growth (%)           | (34.2) | 15.1   | 7.4    |
| BVPS                 | 607.8  | 659.6  | 715.3  |
| P/E                  | 40.3   | 35.0   | 32.6   |
| P/B                  | 4.5    | 4.1    | 3.8    |
| P/ABV                | 4.6    | 4.3    | 3.9    |
| ROE (%)              | 12.3   | 12.2   | 12.1   |
| ROA (%)              | 2.2    | 2.4    | 2.4    |





## **Quarterly Financials (Standalone)**

### **Profit & Loss Account**

|                           | Q4FY21 | Q4FY20 | YoY<br>Growth % | Q3FY21 | QoQ<br>Growth % | FY2021 | FY2020 | YoY<br>Growth % |
|---------------------------|--------|--------|-----------------|--------|-----------------|--------|--------|-----------------|
| Interest Income           | 10,631 | 11,226 | (5.3)           | 10,901 | (2.5)           | 43,787 | 43,906 | (0.3)           |
| Interest Expense          | 6,566  | 7,662  | (14.3)          | 6,833  | (3.9)           | 28,615 | 31,001 | (7.7)           |
| Net Interest Income (NII) | 4,065  | 3,564  | 14.1            | 4,068  | (0.1)           | 15,172 | 12,904 | 17.6            |
| Non-Interest Income       | 1,077  | 756    | 42.4            | 816    | 32.0            | 4,389  | 14,858 | (70.5)          |
| <b>Total Net Income</b>   | 5,142  | 4,320  | 19.0            | 4,884  | 5.3             | 19,561 | 27,762 | (29.5)          |
| <b>Total Income</b>       | 11,708 | 11,982 | (2.3)           | 11,716 | (0.1)           | 48,176 | 58,763 | (18.0)          |
| Operating Expenses        | 499    | 353    | 41.1            | 537    | (7.2)           | 1,798  | 1,498  | 20.0            |
| <b>Total Expenditure</b>  | 7,065  | 8,015  | (11.9)          | 7,370  | (4.1)           | 30,413 | 32,499 | (6.4)           |
| Pre-Provision profit      | 4,643  | 3,966  | 17.1            | 4,347  | 6.8             | 17,763 | 26,264 | (32.4)          |
| Provisions                | 719    | 1,274  | (43.6)          | 594    | 21.0            | 2,948  | 5,913  | (50.1)          |
| Profit Before Tax         | 3,924  | 2,692  | 45.7            | 3,753  | 4.6             | 14,815 | 20,351 | (27.2)          |
| Tax                       | 744    | 460    | 61.8            | 827    | (10.0)          | 2,788  | 2,581  | 8.0             |
| Net Profit                | 3,180  | 2,233  | 42.4            | 2,926  | 8.7             | 12,027 | 17,770 | (32.3)          |
| EPS - Diluted (Rs.)       | 17.5   | 12.8   | 36.4            | 16.2   | 7.8             | 67.2   | 102.1  | (34.2)          |

## **Business Performance (Rs. cr)**

|            | Q4FY21  | Q4FY20  | YoY Growth % | Q3FY21  | QoQ Growth % |
|------------|---------|---------|--------------|---------|--------------|
| AUM        | 569,894 | 516,773 | 10.3         | 552,167 | 3.2          |
| Loans      | 485,294 | 439,943 | 10.3         | 471,597 | 2.9          |
| Borrowings | 441,365 | 419,102 | 5.3          | 433,917 | 1.7          |

## **Change in Estimates**

|                           | Old estimates |        | New Estimates |        | Change % |         |
|---------------------------|---------------|--------|---------------|--------|----------|---------|
| Year / Rs. cr             | FY22E         | FY23E  | FY22E         | FY23E  | FY22E    | FY23E   |
| Net Interest Income (NII) | 19,115        | 19,660 | 16,815        | 16,815 | (12.0)   | (14.5)  |
| Net Interest Margin (%)   | 3.4           | 3.2    | 3.0           | 3.0    | (44bps)  | (24bps) |
| Pre-Provision Profit      | 21,588        | 20,690 | 19,541        | 19,541 | (9.5)    | (5.6)   |
| Net Profit                | 15,050        | 14,803 | 13,845        | 13,845 | (8.0)    | (6.5)   |
| EPS (Rs.)                 | 85.0          | 83.6   | 77.4          | 77.4   | (9.0)    | (7.5)   |

## Sum of the parts (SOTP) valuation

| Particulars            | Basis      | Multiple | % holding | Value (Rs. cr) | Value/share<br>(Rs.) |
|------------------------|------------|----------|-----------|----------------|----------------------|
| HDFC (Standalone)      | FY23E P/BV | 2.0x     | 100%      | 253,888        | 1,431                |
| HDFC Bank              | Geojit TP  | -        | 21%       | 192,039        | 1,082                |
| Life Insurance         | Geojit TP  | -        | 51%       | 81,344         | 458                  |
| General Insurance      | FY23E P/BV | 1.5x     | 51%       | 4,767          | 27                   |
| Asset Management       | Geojit TP  | -        | 53%       | 33,226         | 187                  |
| Bandhan Bank           | Geojit TP  |          | 10%       | 5,770          | 33                   |
| (20% holding discount) |            |          |           | (63,429)       | (357)                |
| Total                  |            |          |           | 5,07,605       | 2,860                |





#### **PROFIT & LOSS**

#### Y.E March (Rs. cr) FY19A FY20A FY21A FY22E FY23E Interest Income 40,155 43,906 43,787 47,528 51,579 Interest Expense 27,838 31,001 28,615 30,713 33,044 Net Int. Income 12,317 12,904 15,172 16,815 18,535 % Change 19.2 4.8 17.6 10.8 10.2 Non-Int. Income 3,223 14,858 4,389 4,672 3,583 **Net Income** 27,762 19,561 22,119 15,540 21,487 58,763 52,200 **Total Income** 43,378 48,176 55,163 Operating Exp. 1,498 1,931 1,486 1,798 1,946 29,324 32,499 34,975 Total Exp. 30,413 32,659 Pre-Prov. Profit 14,054 26,264 17,763 19,541 20,188 Provisions 5,913 1,873 935 2,948 2,487 PBT 20,351 17,054 18,315 13,119 14,815 2,581 3,209 Tax 3,486 2,788 3,446 27 13 19 19 19 Tax Rate (%) Net profit 9,633 17,770 12,027 13,845 14,869 Adjustments 0 0 0 0 0 14,869 Adj. Net Profit 9,633 17,770 12,027 13,845 % Change (12.1)84.5 (32.3)15.1 7.4 No. of Shares (cr) 172 174 179 179 179 Adj. EPS (Rs.) 56.1 102.1 67.2 77.4 83.1 % Change (15.6)82.1 (34.2) 15.1 7.4 DPS (Rs.) 17.5 21.0 23.0 25.7 27.6

#### **BALANCE SHEET**

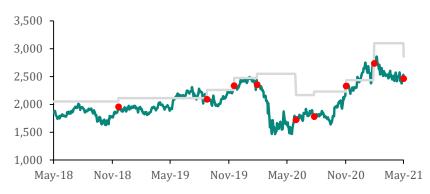
| Y.E March (Rs. cr)       | FY19A   | FY20A   | FY21A   | FY22E   | FY23E   |
|--------------------------|---------|---------|---------|---------|---------|
| Cash & Balances          | 361     | 3,142   | 770     | 731     | 695     |
| Investments              | 46,240  | 64,944  | 68,637  | 72,069  | 75,672  |
| Advances                 | 400,760 | 439,943 | 485,294 | 509,559 | 560,515 |
| Fixed Assets             | 651     | 1,349   | 1,356   | 1,363   | 1,370   |
| Other Assets             | 10,765  | 14,715  | 11,542  | 9,053   | 7,100   |
| <b>Total Assets</b>      | 458,778 | 524,094 | 567,599 | 592,775 | 645,352 |
| Capital                  | 344     | 346     | 361     | 361     | 361     |
| Reserves &<br>Surplus    | 77,011  | 85,812  | 108,422 | 117,698 | 127,660 |
| Deposits                 | 105,599 | 132,324 | 150,131 | 170,334 | 193,256 |
| Borrowings               | 254,167 | 281,777 | 287,234 | 292,796 | 298,466 |
| Other Liabilities        | 21,656  | 23,834  | 21,451  | 11,585  | 25,609  |
| <b>Total Liabilities</b> | 458,778 | 524,094 | 567,599 | 592,775 | 645,352 |
| BVPS (Rs.)               | 450.3   | 495.1   | 607.8   | 659.6   | 715.3   |
| Adj. BVPS (Rs.)          | 430.4   | 456.9   | 584.0   | 636.9   | 690.2   |
| % Change                 | 13.8    | 6.2     | 27.8    | 9.1     | 8.4     |

#### **RATIOS**

| Y.E March              | FY19A | FY20A | FY21A | FY22E | FY23E |
|------------------------|-------|-------|-------|-------|-------|
| Valuation              |       |       |       |       |       |
| P/E (x)                | 35.1  | 15.6  | 40.3  | 35.0  | 32.6  |
| P/BV (x)               | 4.4   | 3.2   | 4.5   | 4.1   | 3.8   |
| Div. Yield (%)         | 0.9   | 1.3   | 0.8   | 1.0   | 1.0   |
| Profitab. & Return (%) |       |       |       |       |       |
| Yield on Funds         | 9.4   | 9.2   | 8.3   | 8.4   | 8.5   |
| Cost of Funds          | 8.3   | 8.0   | 6.7   | 6.8   | 6.9   |
| Spread                 | 1.2   | 1.2   | 1.5   | 1.5   | 1.5   |
| NIM                    | 3.3   | 2.7   | 2.9   | 3.0   | 3.0   |
| ROE                    | 20.4  | 21.7  | 12.3  | 12.2  | 12.1  |
| ROA                    | 2.1   | 3.6   | 2.2   | 2.4   | 2.4   |
| Capital Adequacy (%)   |       |       |       |       |       |
| CAR                    | 19.1  | 17.6  | 22.2  | 23.6  | 23.9  |
| Tier I                 | 17.5  | 16.5  | 21.5  | 22.9  | 23.3  |
| Tier II                | 1.6   | 1.1   | 0.7   | 0.7   | 0.6   |
| Asset Quality (%)      |       |       |       |       |       |
| GNPA                   | 1.2   | 2.0   | 2.0   | 1.7   | 1.7   |
| NNPA                   | 0.8   | 1.5   | 0.9   | 0.8   | 0.8   |
| Operating Ratios (%)   |       |       |       |       |       |
| Cost/ Income           | 9.6   | 5.4   | 9.2   | 9.1   | 8.7   |



#### **Recommendation Summary**



| Dates     | Rating | Target |
|-----------|--------|--------|
| 04-Apr-18 | BUY    | 2,051  |
| 30-Nov-18 | HOLD   | 2,112  |
| 03-Sep-19 | HOLD   | 2,260  |
| 27-Nov-19 | HOLD   | 2,474  |
| 07-Feb-20 | HOLD   | 2,550  |
| 08-Jun-20 | BUY    | 2,166  |
| 04-Aug-20 | BUY    | 2,230  |
| 12-Nov-20 | HOLD   | 2,434  |
| 08-Feb-21 | BUY    | 3,100  |
| 12-May-21 | BUY    | 2,860  |

#### **Investment Rating Criteria**

| Ratings     | Large caps                     | Midcaps                   | Small Caps                |
|-------------|--------------------------------|---------------------------|---------------------------|
| Buy         | Upside is above 10%            | Upside is above 15%       | Upside is above 20%       |
| Accumulate  | -                              | Upside is between 10%-15% | Upside is between 10%-20% |
| Hold        | Upside is between $0\% - 10\%$ | Upside is between 0%-10%  | Upside is between 0%-10%  |
| Reduce/sell | Downside is more than $0\%$    | Downside is more than 0%  | Downside is more than 0%  |
| Not rated   |                                |                           |                           |

#### **Definition:**

Buy: Acquire at Current Market Price (CMP), with the target mentioned in the research note.

Accumulate: Partial buying or to accumulate as CMP dips in the future. Hold: Hold the stock with the expected target mentioned in the note. Reduce: Reduce your exposure to the stock due to limited upside.

**Sell:** Exit from the stock.

Not rated: The analyst has no investment opinion on the stock.

To satisfy regulatory requirements, we attribute 'Accumulate' as Buy and 'Reduce' as Sell.

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